

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 01977 200527Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----054801 211051Z /13  
R 191049Z MAY 78  
FM AMEMBASSY STOCKHOLM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 3831

UNCLAS STOCKHOLM 1977

E.O. 11652: N/A  
TAGS: BEXP, SW  
SUBJECT: ADS REQUEST - MONO PROBE CORPORATION

REF: COMMERCE CD-144, 03/16/78

1. OF THE COMPANIES THAT WE HAVE CONTACTED ON BEHALF OF MONO-  
PROBE CORPORATION, THE FOLLOWING FIRM HAS EXPRESSED PRELIMINARY  
INTEREST IN BECOMING THE COMPANY'S DISTRIBUTOR IN SWEDEN.

2. ELIT AB  
BOX 1237  
S-161 21 BROMMA, SWEDEN  
CONTACT: MR. BO SUNDIN  
TEL: 08/26 27 20  
TELEX: 19093

3. COMMENT: THIS COMPANY, ESTABLISHED IN 1945, HAS SHARE  
CAPITAL OF SKR. 300 THOUSAND (\$1 EQUALS SKR 4.60). ANNUAL  
SALES ARE APPROX. SKR 10 MILLION. COMPANY EMPLOYS 30 AND  
REPRESENTS SEVERAL EUROPEAN MANUFACTURERS OF ELECTRIC AND  
ELECTRONIC INSTRUMENTS AND APPARATUS. THE COMPANY WOULD LIKE  
TO HAVE A COUPLE OF SAMPLES OF THE TROUBLE SHOOTERS,  
AND ALSO 25 COPIES OF THE PAMPHLET TO DISTRIBUTE AMONG  
POTENTIAL CUSTOMERS. ELIT WOULD ALSO LIKE TO HAVE PRICES  
QUOTED FOR LESS THAN 500 UNITS (E.G. 25, 50, 100). ACCORDING  
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TO LOCAL BANK SOURCES, THE COMPANY IS FINANCIALLY SOUND  
AND HAS MET ITS BUSINESS OBLIGATIONS PROMPTLY. RECOMMENDED  
TRADE CONTACT.

4. SEVERAL OF THE OTHER COMPANIES THAT WE HAVE CONTACTED  
HAVE NOT YET GIVEN THEIR FINAL DECISIONS. WE SHALL  
CABLE ANY POSITIVE REPLIES OR INTERESTING COMMENTS.

KENNEDY-MINOTT

NOTE BY OC/T; TELEGRAM DELAYED IN TRANSMISSION.

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STOCKH01977  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780213-1267  
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**Handling Restrictions:** n/a  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
**Subject:** ADS REQUEST - MONO PROBE CORPORATION  
**TAGS:** BEXP, SW  
**To:** COM  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014